

## Disaster recovery from plan

Disasters can be avoided, easily...

Have you a plan in case of data loss? This doesn't just mean servers what about your workstations, how long would it take to recover from a machine failure. Over 65% of small businesses have no disaster recovery solution and no plans for what or how to recover from a failure. Could you lay your hands on your Microsoft office keys, what about Sage and its customisations, your favourites and cached credentials? It's a scary thought when you think about it. It's not just losing the machine, it's the setup costs, right?

The average time and cost to recover from a machine failure can be **1 to 2 days of downtime** and if your data can be recovered this could be **over £300 in labour costs** as well as the cost of the machine which could be up to £1000! And that's an optimistic view at best.

This is where plan**b** can help, our managed backup solutions can back up your server and workstations in minutes and recover them in **under 10 minutes** in most cases. The backup is a stateful backup which means when the machine is recovered it is the same as before, all your files, settings, credentials and customizations are intact. And what's better, it can be recovered to any machine not just the same hardware that failed. Upgrade, repair or replace the failed hardware and simply recover your machine in minutes.



### Just lost files?

No problem, use the file explorer to find your file and recover quickly and easily.

The system is fully managed which means our engineers will install and maintain the service included in the cost, there's no upfront charges or set up costs and it can be installed in just 30 minutes. You supply the coffee and we will supply the lifeboat.

### Offsite backups, no problem!

We will attend site every week, or every month, and take a full encrypted version of your backup off site for you, we will securely store this just in case you need an old backup, we run backups 365 days a year for you and store as many onsite, and offsite backups, that will fit within 1TB of storage. We will even supply you a copy of the backups onto your own media and you can keep a copy as well.

### Recovery + IT Support

We can respond at any time of the day, or night, for the same flat rate cost, we don't charge inflated out of hours rates, our system works, and we stand by that. Our engineering time is a flat rate cost of £50 per hour which is 50% lower than other local suppliers. If you have a package with 2 hours labour included, why not use it on other IT matters.

## So, what do I get and what does this cost?

Backup Systems + IT Support contract package A - £200pm\*

- Daily integrity checks and proactive monitoring included
- Weekly onsite visit to copy data for off-site backup included
- Full 365 days backups + 7 days onsite\*\*
- Rapid recovery model to any hardware
- Unlimited windows machine backups (server or workstation) \*
- 2 hours engineer time included with Backup contracts
- Fully managed solution
- Full granular recovery (file based)
- 24/7 disaster recovery support
- No setup charges
- Monthly collated copy to the customer if required
- Fully encrypted backups
- Monthly Backup reports included
- 12-month min contract

## Want to spend less, no problem!

Backup Systems package B - £100pm\*

- Daily integrity checks and proactive monitoring included
- Monthly onsite visit to copy data for off-site backup included
- Full 365 days backups + 7 days onsite\*\*
- Rapid recovery model to any hardware
- Unlimited windows machine backups (server or workstation) \*
- Fully managed solution
- Full granular recovery (file based)
- 24/7 disaster recovery support
- No setup charges
- Monthly collated copy to the customer if required
- Fully encrypted backups
- Monthly Backup reports included
- 12-month min contract

\*Subject to 1TB max backup, £10 per TB thereafter max 8TB)

\*\* recommended 7 days however can hold as much as possible within storage quota.